

Nielson and Company, Inc.

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Here is some information on Nielson and Company, Inc. as well as a Bond Kit. We are the largest bond agency in the State of Florida and we represent over thirty (30) excellent surety markets. Please be as thorough as possible and fill in the provided forms as completely as possible. This will ensure a positive response from the Bonding Company.

For your convenience I have here a checklist of the information necessary to help you set up a Bond Line:

Contractor's Background information. (Form enclosed).

Personal Financial Statement. (Form enclosed).

Work in Process. (Form enclosed). Please provide a breakdown of ALL current jobs, including any bonded as well as unbonded work.

Business Financial Statements. Provide a copy of the company's fiscal year-end financial statements for the last three (3) years. An independent accounting firm must prepare these statements. If the most recent year-end statement is older than six (6) months, then please include an interim statement.

Resumes. Please provide one for each owner and each key employee.

References. Please include letters of reference from suppliers and any previous jobs.

Bank Information. Sample enclosed. Provides evidence of your borrowing capacity as well as any lines of credit.

A Current Certificate of Insurance.

A Company Brochure, and any selling or promotional material you may have.

If you are an S Corporation, we will also need:

Latest year end corporate and personal tax returns on all owners.

Thanks again for the opportunity to assist you with this Bonding matter. This is all we do: We don't handle other lines of insurance.

If you have any questions, at any time, please contact me. I can be reached by phone or email and I've got all my contact information at the end of this letter. Later, and only when it's convenient for you, I'd also like to meet with you to learn more about your firm and explain how we can improve your present Bonding Program.

Thank you.

<http://www.performancebonds.com>